LabRobot Products AB
Distributor Meeting

Agenda

Thursday, September 25, 2025

08:30 – 09:00	Introduction & Rapid presentation of all participants *(All)*
09:00 – 09:30	Update on AddLife *Speaker: Mattias Bengtsson (AddLife)*
09:30 – 10:00	Application of AI within the AddLife group *Speaker: Lina Åström (AddLife)*
10:00 – 10:30	Coffee Break
10:30 – 11:30	Participant Presentations: Success & Failure stories *(6 participants, 10min each)*
11:30 – 12:30	Decontamination by UV LED in a Controlled Environment: Towards an Alternative to Ionizing Radiation while Maintaining Hygienic Design *Speaker: Janyce Franc (Sterixene - France*)
12:45 – 14:00	Lunch
14:00 – 14:30	Dilugent Shaker: Experience, Current and Future developments *Speaker: Nicklas Larsson*
14:30 – 15:00	Transfer to LabRobot
15:00 – 17:00	Visit to LabRobot facilities – Activities & Demonstrations *(All)*
19:30 – 20:00	Drink & Awards
20:00	Dinner

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Friday, September 26, 2025

08:30 – 08:45	Day Organization: Transfers to Airport/City
08:45 – 09:30	Dilucup market: Current Situation, Competition, and Opportunities *Speaker: Hervé Laisis*
09:30 – 10:10	Participant Presentations: Success & Failure stories *(4 participants, 10min each)*
10:10 – 10:40	Coffee break & checkout
10:40 – 11:15	Sales Pitches & Key Takeaways on the Dilucup System *Speaker: Hervé Laisis*
11:15 – 11:45	Operational Routines: Orders, Complaints, Marketing Materials, Support Requests, etc. *Speaker: Hervé Laisis*
11:45 – 12:00	Q&A and Meeting Closure
12:00 – 13:00	Lunch