

3M Science. Applied to Life.™

Success story

Eric Michel

We bring solutions to markets through our business groups

Co-labor@ate

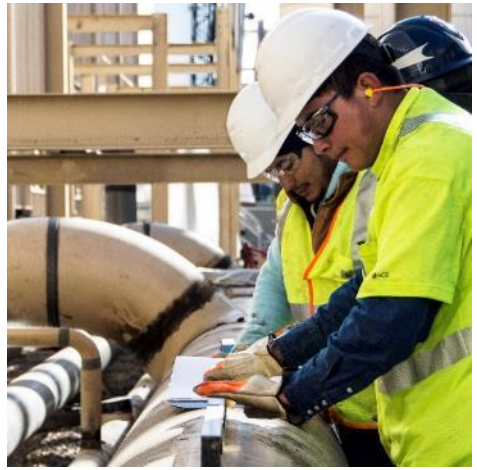
2016 Results

3M

$30.1B Revenue



Health Care



Safety & Graphics



Industrial

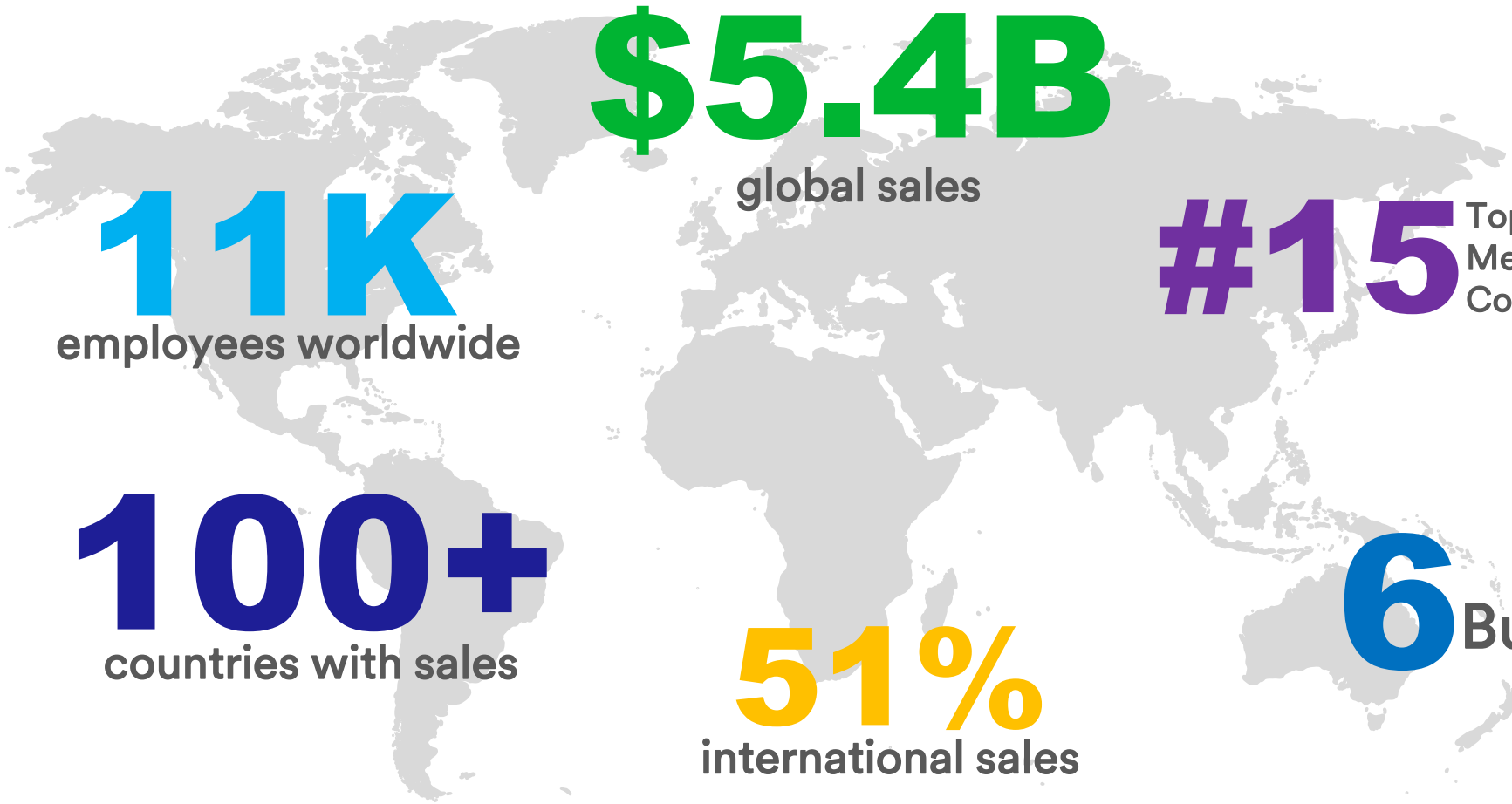


Electronics & Energy



Consumer

3M Health Care Business Group at a glance



$5.4B
global sales

11K
employees worldwide

#15 Top 100 Public Medical Device Companies by sales(1)

100+
countries with sales

51%
international sales

6 Businesses

(1) Ranked #15 in MedTechWorld - Medical Device and Diagnostic Industry "Top 100 Public Medical Device Companies by Sales 2015"

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3M Food Safety Product Portfolio

Quality Indicator Testing





3M™ Petrifilm™ Plates

Pathogen Testing



3M™ Molecular Detection System

Sample Handling



3M™ Sample Handling & Media Solutions

Hygiene Monitoring





3M™ Clean -Trace™ Hygiene Monitoring System

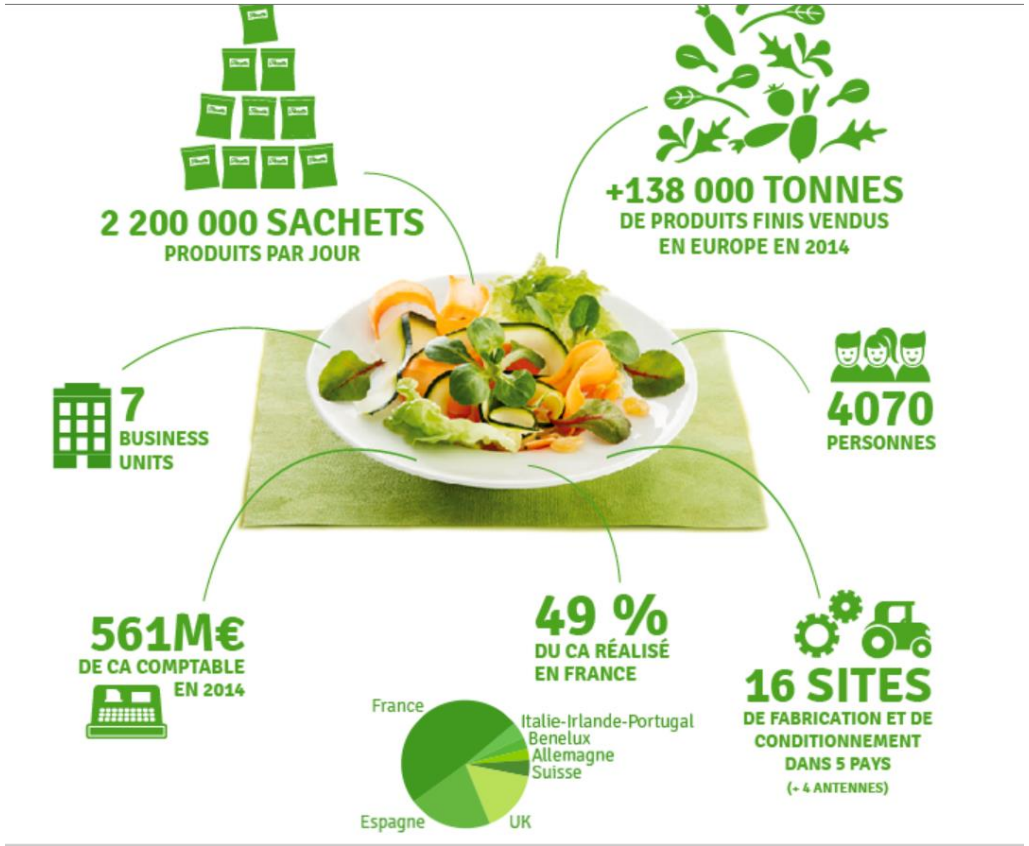
UHT Testing



3M™ Microbial Luminescence System

Florette

AGRIAL



Chiffres clés

Chiffre d'affaires 2016

5,2 milliards d'euros

+8% par rapport à 2015

14 000 adhérents

21 000 collaborateurs

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Do yo accept danse with



?

Story 1

- ✓ Sick stop & musculo skeleton trouble was main reasons to test dilucup
- ✓ Plastic rather than glass was the safety reason to use Dilucup
- ✓ Better productivity was the reason to use petrifilm & Dilucup

Story 2

- ✓ New lab but small space was main reason to test Petrifilm with Dilucup
- ✓ Less waste was sustainability reason to use Dilucup
- ✓ Non qualified people & Speed was productivity reason to choose Dilucup

Elegance was well appreciated – combinaison with Petrifilm as perfect wedding

Thanks to Thierry Leuner Sales executive 3M - As channel manager proposal for you – Best is coming

Elegant


THANK YOU
MERCI
OBRIGADO
ASANTE
どうも
ZIKOMO
WELALIN
GRAZIE
CHOKRANE
MULTUMESC
VINAKA
EIO